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ARI News Release

from the Air-Conditioning and Refrigeration Institute

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FOR IMMEDIATE RELEASE
May 9, 1988

FOR MORE INFORMATION
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Statistics & Business Research

Unitary shipments -----

March up 4.8%, pumps down 3%

ARLINGTON, Va. -- Combined U.S. shipments of unitary air conditioners and heat pumps set a new monthly record in March, rising 4.8 percent above March 1987, shipments, according to ARI statistics.

Heat pump shipments, however, dropped 3 percent from March 1987, to fall 3.5 percent behind last year's pace. U.S. shipments of unitary air conditioners and heat pumps during March:

- o totalled 383,326,
- o up 4.8% from March 1987,
- o year-to-date total 966,377,
- o up .2% from January-March 1987.

Heat pump shipments included in the March figures:

- o totalled 76,803,
- o down 3% from March 1987,
- o year-to-date total 217,861,
- o down 3.5% from January-March 1987.

March factory stocks:

- o up 55,385 units from February,
- o up 95,313 units from March 1987.

March distributor shipments:

- o up 6% from March 1987,
- o year-to-date shipments up 7%.

March distributor inventories:

- o up 38,323 units from February,
- o up 59,551 units from March 1987.

March U.S. dollar bookings of reciprocating liquid chillers:

- o down 10% from March 1987,
- o year-to-date up 18%.

March U.S. dollar bookings of large tonnage liquid chillers:

- o down 28% from March 1987,
- o year-to-date up 5%.

(See reverse side for Condensed Summary by Size.)

AIR-CONDITIONING AND REFRIGERATION INSTITUTE
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Unitary Heating and Cooling Section's Condensed Summary by Size of United States Manufacturers' Shipments

Date MARCH, 1988

	SIZE BTUH (000)		UNITED STATES NUMBER OF UNITS CONDENSER-TYPE AIR OR EVAP. COOLED A	WATER COOLED B	U.S. TOTAL C	% CHG. FROM 1987
CONDENSED SUMMARY BY SIZE	Under 16.5		3108		3108	35.0-
	16.5-21.9		31711		31711	2.9-
	22-26.9		77137		77137	6.4-
	27-32.9		80064		80064	10.3+
	33-38.9		86464	63	86527	5.5+
	39-43.9		29964		29964	15.8+
	44-53.9		31533		31533	12.1+
	54-64.9		28866	135	29001	16.6+
	65-96.9		5617	69	5686	9.4+
	97-134.9		4213	74	4287	16.9+
	135-184.9		2134	40	2174	23.9+
	185-249.9		802	43	845	34.1+
	250-319.9		343	12	360	19.2+
	320-379.9		239	10	249	12.7+
	380-539.9		194	63	257	23.0+
	540-639.9		155	39	194	42.6+
	640 and over		217	12	229	12.9-
	TOTAL		382766	560	383326	4.8+